

mymarketplace.delaware.gov Delaware's Procurement Portal



Help is here

Contact state and local contracting officers for assistance

Welcome

Welcome to the **State of Delaware Procurement Portal** - An all-inclusive site providing information on how to do business with the state.

I Found It Cheaper

In an effort to ensure the State is getting the best value on all purchases under central contracts OMB's Government Support Services now offers our new **"I Found It Cheaper"** website where you can submit real prices for real products. GSS then compares our value to your suggestions, so please let us know if you have found a better deal.

Submit Your Suggestions

Bids | Contracts | Agency Resources | Vendor Resources | Results Delaware | Contact Us | Related Links

- bids.delaware.gov
- [Small Purchase Procedures](#)
- [Vendor Registration](#)

Bids Tab

- View current, closed, awarded and non awarded solicitations
- Review State purchasing procedures – What is under threshold?
- Register to receive bid solicitations via email

[Recently Closed Solicitations](#) | [Solicitations Not Awarded](#) | [Awarded Contracts](#)

| Ad Date | Agency (Agency Acronyms) | UNSPSC (UNSPSC Information) | Contract Title/Description | Deadline Date |
|-----------|-----------------------------|--------------------------------|--|---------------|
| 5/26/2011 | FPR | 9210 | Risk Watch State Coordinator | 6/17/2011 |
| 5/23/2011 | DOT | 7414 | South District Administration Building Roof and Boiler Impro | 7/19/2011 |
| 5/23/2011 | DOT | 7414 | Micro-surfacing, Canal, FY 2012 | 6/21/2011 |
| 5/23/2011 | DOT | 7414 | BR 1-404 on N427 Cedar Lane, Middletown | 6/14/2011 |
| | | | Accounting | 6/28/2011 |

Contract Specific Message:

A MANDATORY Pre-Bid Meeting will be held on Tuesday, June 28, 2011, at 10:00 a.m. at the ODW/OPM Building, 43 S. DuPont Highway (Edgehill Shopping Center), Dover, Delaware, for the purpose of establishing the list of subcontractors and to answer questions. Representatives of each party to any Joint Venture must attend this meeting. ATTENDANCE OF THIS MEETING IS A PREREQUISITE FOR BIDDING ON THIS CONTRACT.

| | |
|-----------------------------------|--|
| Solicitation Ad Date | 6/17/2011 |
| Deadline for Bid Responses | 7/15/2011 at 2:00 p.m. Local Time |
| Supporting Documents | RFP - Public Works Wage Determination |
| Contact Information | richard.glazeski@state.de.us |

Information for Visually Impaired**Accounting****meter (re-b****escape Impr****indow Asb**

Project: OMB/DFM Contract MC100200079
Capitol Police/Credit Union Building – HVAC System Renovations

Pre-Bid Meeting: Date: May 24, 2011
Time: 1:00 p.m.
Location: Thomas Collins Building, Dover, Delaware

| NAME | COMPANY | PHONE | FAX | EMAIL |
|-------------------|---------------------------|--------------|--------------|--|
| John Farina | DEDC | 302-732-7172 | 302-732-7175 | jfarina@dedc-usa.com |
| Rob Kapp | OMB/DFM | 302-739-4611 | 302-739-6146 | rob.kapp@state.de.us |
| Ken Storke | OMB/DFM | 302-739-4611 | 302-739-6146 | ken.storke@state.de.us |
| Mark D'Alessandro | OMB/DFM | 302-739-4611 | 302-739-6146 | mark.dallesandro@state.de.us |
| Joe Waski | H&A Electric | 302-678-6252 | 302-678-5610 | joe.waski@comcast.net |
| Larry Wall | Joseph T. Richardson | 302-398-6101 | 302-398-9504 | larry@lrmash.net |
| Gary Fowler | Diamond State Engineering | 302-697-3296 | 302-697-1328 | g.fowler@diamondelectric.org |
| Chip Gruber | Schlosser Associates | 302-738-7333 | 302-738-5692 | cgruber@hotmail.com |
| Fred Fisher | First State Electric | 302-322-0149 | 302-322-1146 | fred@firststateelectric.com |
| Scott Capelli | Tuscan Construction | 302-588-4408 | 302-444-7092 | scott@tuscanconstruction.com |

| | | | |
|-----------|-----|------|-------------------------------|
| 5/16/2011 | OMB | 7210 | Capitol Police/Credit Union – |
|-----------|-----|------|-------------------------------|

Bids.delaware.gov

- Centralized location for advertised Delaware opportunities including school districts
- Prebid meeting & attendee list – utilize for marketing and partnering

8/2/2012

OSD@STATE.DE.US
gss.omb.delaware.gov/osd

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| | | | |
|-----------------------------------|--|--|--|
| Solicitation Ad Date | 5/9/2011 | | |
| Deadline for Bid Responses | 6/2/2011 at 2:00 p.m. Local Time | | |
| Supporting Documents | Advertisement RFP - Public Works Planholder Plans Cross Sections | | |
| Contact Information | dot-ask@state.de.us | | |

| | | Fax |
|--|--|----------------|
| | | (302) 453-9550 |
| | | (302) 325-4488 |


| | | | |
|--|---|----------------|----------------|
| BYERS ELECTRICAL CONSTRUCTION LLC | 800 CENCO BLVD CLAYTON, NJ 83120 | (856) 881-8431 | (856) 881-6473 |
| CHRISTIANA EXCAVATING CO | 2042 SUNSET LAKE ROAD NEWARK, DE 197020 | (302) 738-8660 | (302) 738-3515 |
| DAVID W TALLEY GENERAL CONTRACTOR, LLC | 199 AIRPORT ROAD NEW CASTLE, DE 197200 | (302) 325-4366 | (302) 325-4367 |
| DONEGAL CONSTRUCTION CORP | 1235 MARGUERITE LAKE ROAD GREENSBURG, PA 156010 | (724) 423-7500 | (724) 423-7501 |
| EASTERN STATES CONST SERVICE INC | 702 FIRST STATE BLVD WILMINGTON, DE 198040 | (302) 995-2259 | (302) 995-2460 |
| GRASSBUSTERS LANDSCAPING CO | 935 RAHWAY DR NEWARK, DE 197110 | (302) 292-1166 | (302) 292-1197 |
| GUARDIAN CONSTRUCTION CO | 101 ROGERS RD STE 101 WILMINGTON, DE 198010 | (302) 834-1000 | (302) 834-0386 |

Bids.delaware.gov

- DeIDOT – Planholders list – identify companies that have downloaded plans which indicates an interest in specific project

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Delaware's Procurement Portal

Business Intelligence



**Prepare your proposal
knowing what is bought,
by whom and at what price
so you can offer your best
deal in response.**

Spend/Usage data is located on the contract's detail page.

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Related Links

- [State Contracts](#)

- [Contracts - Awarded Vendors](#)

- [Contracts - Set Aside](#)
- [Contracts - Cooperatives](#)

Contracts

- View awarded vendors, cooperative contracts, set aside contracts, current bid solicitations, recently closed solicitations and solicitations not awarded

Key for M/WBE, Vets/SDV, Cooperative, Set Aside and Delaware Vendor
P = Partial W = Whole N = Not Applicable/None

| Contract Number | Contract Title | UNSPSC | Agency | Effective Date | Expiration Date | Extended Available | Key for M/WBE: M = Minority-Owned Business Vendor P = Partial W = Whole N = Not Applicable/None | | | | | | |
|------------------------|---|--------|--------|----------------|-----------------|--------------------|---|-----------------------|---------|----------|-------------|-----------|-----------------|
| GSS09199-ADVERTISING | Advertising | 8210 | GSS | 2/15/2009 | 2/14/2012 | Y | | | | | | | |
| GSS11043A-AMMUNITION | Ammunition and Targets | 4610 | GSS | 2/1/2011 | 1/31/2012 | Y | | | | | | | |
| GSS08034-ARMORED_CAR | Armored Car Services | 9212 | GSS | 12/1/2008 | 11/30/2011 | Y | | | | | | | |
| GSS09030-AUCTIONEER | Auctioneer's Services | 8014 | GSS | 12/15/2009 | 12/14/2011 | | Extension Available | Spend/Usage Available | M/WBE | Vets/SDV | Cooperative | Set Aside | Delaware Vendor |
| GSS07015-AUDIO_VISUAL | Audio Visual Equipment and Services | 8016 | GSS | 10/1/2007 | 9/30/2011 | Y | Y | Y | N/A | N/A | N/A | N/A | N/A |
| GSS06450-AUDIOVIDEOCNF | Audio, Video, Web Conferencing Services and Equipment | 8116 | GSS | 11/1/2006 | 9/30/2011 | Y | Y | Y | N/A | N/A | N/A | N/A | N/A |
| GSS11007-AUTO_PARTS | Auto Parts and Batteries | 2517 | GSS | 3/1/2011 | 2/29/2012 | Y | Y | Y | N/A | N/A | N/A | N/A | N/A |
| GSS07411-AED | Automatic External Defibrillators | 4217 | GSS | 7/1/2007 | 6/30/2011 | Y | Y | Y | N/A | N/A | N/A | N/A | N/A |
| GSS08503-BIODIESEL | Biodiesel - B20 Fuel | 1510 | GSS | 2/15/2008 | 2/14/2012 | Y | Y | Y | Partial | N/A | N/A | N/A | N/A |
| GSS09365-BOTTLE_WATER | Bottled Spring Water | 4810 | GSS | 6/15/2009 | 6/14/2012 | N | N | Y | Partial | N/A | N/A | N/A | N/A |
| GSS08005-BREAD_PROD | Bread and Bread Products | 5018 | GSS | 7/1/2008 | 6/30/2011 | Y | Y | Y | Partial | N/A | N/A | N/A | Whole |
| GSS11005-BREAD_PROD | Bread and Bread Products | 5018 | GSS | 7/1/2011 | 6/30/2012 | N | N | Y | N/A | N/A | N/A | N/A | N/A |
| GSS10090-BUSINESS_CARD | Business Cards | 1411 | GSS | 7/1/2010 | 6/30/2011 | N | N | Y | N/A | N/A | N/A | N/A | N/A |
| GSS10384-CELL-DATA-SVC | Cellular and Data Equipment and Services | 8311 | GSS | 12/1/2010 | 6/30/2013 | Y | Y | Y | N/A | N/A | N/A | N/A | N/A |
| GSS10070-CLOTHING | Clothing, Linen, Textiles, Footwear and Scrubs | 5310 | GSS | 2/1/2011 | 1/31/2013 | Y | Y | Y | N/A | N/A | N/A | N/A | N/A |
| | | | | | | Y | Y | Y | N/A | N/A | N/A | N/A | N/A |
| | | | | | | Y | Y | Y | N/A | N/A | N/A | N/A | N/A |
| | | | | | | Y | Y | Y | N/A | N/A | N/A | N/A | N/A |
| | | | | | | Y | Y | Y | N/A | N/A | N/A | N/A | N/A |
| | | | | | | Y | Y | Y | Parti | N/A | N/A | N/A | Parti |

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Bids | **Contracts** | **Agency Resources** | **Vendor Resources** | **Results Delaware** | **Contact Us** | **Related Links**

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• [Contracts - Set Aside](#)

• [Contracts - Cooperatives](#)

[Awarded Contracts](#) | [Current Bid Solicitations](#) | [Recently Closed Solicitations](#) | [Solicitations Not Awarded](#)

| ▲ Vendor ▼ | ▲ MWBE ▼ | ▲ Vets/SDV ▼ | ▲ Delaware ▼ | ▲ Contract Number ▼ | ▲ Contract Title ▼ |
|--|----------|--------------|--------------|------------------------|---|
| | N | N | N | GSS10270B-SNOW_REMOVE | Snow and Ice Removal |
| A-1 Sanitation Svc Inc | N | N | Y | GSS10165-PORT_TOILET | Portable Toilets - Rental and Servicing |
| Aardvark Tactical Inc | N | N | N | GSS10594-HIRE | Hazardous Incident Response Equipment (HIRE) |
| Ace Technology Partners | Y | N | N | GSS09133-COMPUTER | Computer Equipment, Peripherals and Related Services |
| Admiral Tire and Auto of Dover | N | N | Y | GSS10526-MAINT/REPAIR | Fleet Maintenance and Repair |
| Admiral Tire and Auto of Newark | N | N | Y | GSS10526-MAINT/REPAIR | Fleet Maintenance and Repair |
| Advanced Office Environments Inc | N | N | Y | GSS10479-FURNITURE | Furniture |
| Airgas East Inc | N | N | N | GSS08170-LAB_GAS | Lab and Compressed Gases |
| Alcatel-Lucent USA Inc | N | N | Y | GSS09579-DATACOMM | Data Communications Equipment Associated OEM Maintenance and Training |
| Alere, Inc. | N | N | N | GSS10587-DRUG_TESTING | Drug Testing Kits |
| Alere, Inc. (formerly Inverness Med) | N | N | N | GSS10587-DRUG_TESTING | Drug Testing Kits |
| All State Distributors | N | N | N | GSS10575-PERSONAL_CARE | Personal Care Products |
| Amercare Products | N | N | N | GSS10575-PERSONAL_CARE | Personal Care Products |
| American Amenities | N | N | N | GSS10575-PERSONAL_CARE | Personal Care Products |
| American Truck & Bus, Inc. | N | N | N | GSS10560A-TRUCKS | Trucks and Vans - Model Year 2011 or Later - Supplemental Bid |

Contracts – Awarded Vendors

- Vendor contact information and classification
- Contract title provides detailed contract information

| Bids | Contracts | Agency Resources | Vendor Resources | Results Delaware | Contact Us | Related Links |
|-----------------------------------|---|------------------|------------------|------------------|---|--|
| • State Contracts | • Contracts - Awarded Vendors | | | | • Contracts - Set Aside | • Contracts - Cooperatives |

| Agency Award Documents | | | |
|---|---------------------|--|---|
| Award Notice | Effective: 3/1/2010 | | |
| Pricing Spreadsheet | Effective: 3/1/2010 | | |
| Addendum History | | | |
| Vendor Information | | | |
| A-1 Sanitation Svc Inc | | | Y |
| Arrow Leasing Corp | Y | | Y |
| Contract Usage Information | | | |
| Total Aggregate Spend | | | |
| Usage Report - FY 2011 | | | |
| Usage Report - FY 2010 | | | |
| Usage Report - FY 2009 | | | |
| Vendor Bid Documents | | | |
| RFP - Materiel and Nonprofessional Services | | | |
| Pricing Spreadsheet | | | |
| FY09 Usage Reports | | | |
| Proposals Received | | | |

Contracts – Awarded Vendors – Contract Title – Proposal received

- Awarded contract details – Usage reports, aggregate spend, pricing, proposals received

Bids | **Contracts** | **Agency Resources** | **Vendor Resources** | **Results Delaware** | **Contact Us** | **Related Links**

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PROPOSALS SUBMITTED

| CONTRACT NUMBER | CONTRACT NAME | BUSINESS NAME | ADDRESS | CONTACT NAME | PHONE | EMAIL |
|-----------------------|-------------------------------------|---------------------------|--|-----------------|--------------|--|
| GSS10208-SECURITY_OFF | Security Officer Services - Unarmed | Bennett Security | PO Box 344 Dover, DE 19903 | Wayne Keller | 302-734-2480 | waynekeller@dmv.com |
| | | Bowles Corporate Services | 335 Broad St. Clifton, NJ 07011 | Albert Barette | 973-773-0699 | abarette@BC-S.WS |
| | | C&D Security | 306 N. Delaware Dr. Colorado Springs, CO 80909 | Troy Thames | 719-597-0750 | troy.thames@canddsecurity.com |
| | | Dunbar | 7675 Canton Ctr. Baltimore, MD 21224 | Carroll Dixon | 410-285-8400 | carroll.dixon@dunbararm.com |
| | | G4S Secure Solutions | 750 Otts Chapel Rd. Newark, DE 19713 | Nicholas Paros | 302-292-8869 | Nicholas.Paros@usa.g4s.com |
| | | J.R. Gettier | 2 Centerville Rd. Wilmington, DE 19808 | Louis Manerchia | 302-652-2700 | lmanerchia@gettier.com |
| | | MC Security International | 265 N. Dupont Hwy New Castle, DE 19720 | James White | 302-221-2433 | mcs152@yahoo.com |
| | | SPI Security Services | 1901 West Ritner St. Philadelphia, PA 19145 | Thomas Jensen | 215-338-0800 | sales@spisecurityservices.com |
| | | Tri-County Security | 1142 East Chestnut Ave., Suite A Vineland, NJ 08360 | Daniel Coe | 856-691-5555 | TCS5555@aol.com |
| | | US Security Assoc. | 261 Old York Rd., Suite 103-5 Jenkintown, PA 19046 | Steven Siegel | 877-340-1935 | ssiegel@ussecurityassociates.com |

Proposals Received – Vendor Bid Documents

- Identify partners and competitors

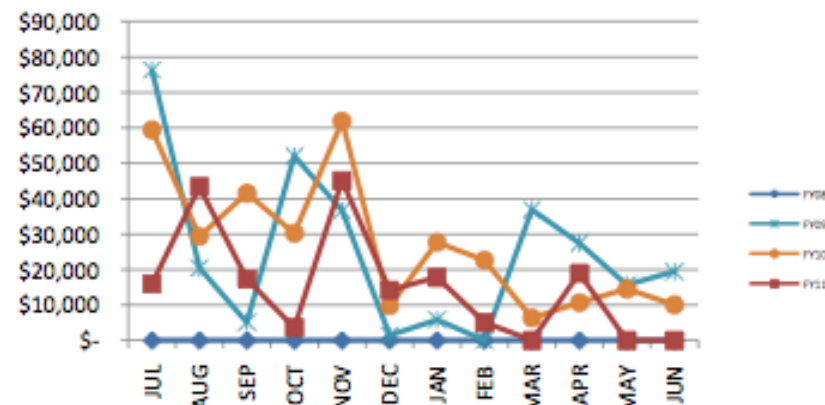
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043 AMMUNITION & TARGETS**State Contract Spend Summary**

| | | | Aggregate Total Contract Spend | | | |
|--|------|----|--------------------------------|------------|------------|------|
| | FY08 | | FY09 | FY10 | FY11 | FY12 |
| JUL | \$ - | \$ | 76,292 | \$ 59,468 | \$ 15,989 | \$ |
| AUG | \$ - | \$ | 20,469 | \$ 29,346 | \$ 43,405 | \$ |
| SEP | \$ - | \$ | 5,149 | \$ 41,540 | \$ 17,339 | \$ |
| OCT | \$ - | \$ | 52,052 | \$ 30,273 | \$ 3,630 | \$ |
| NOV | \$ - | \$ | 36,643 | \$ 61,929 | \$ 45,072 | \$ |
| DEC | \$ - | \$ | 1,410 | \$ 9,810 | \$ 14,187 | \$ |
| JAN | \$ - | \$ | 5,858 | \$ 27,706 | \$ 17,808 | \$ |
| FEB | \$ - | \$ | - | \$ 22,678 | \$ 5,046 | \$ |
| MAR | \$ - | \$ | 36,919 | \$ 6,385 | \$ - | \$ |
| APR | \$ - | \$ | 27,497 | \$ 10,686 | \$ 19,004 | \$ |
| MAY | \$ - | \$ | 15,773 | \$ 14,530 | \$ - | \$ |
| JUN | \$ - | \$ | 19,439 | \$ 10,093 | \$ - | \$ |
| YTD Comparative Mo. Avg | | \$ | 29,143 | \$ 29,982 | \$ 20,164 | |
| YTD Comparative Total | \$ - | \$ | 262,290 | \$ 299,820 | \$ 181,479 | \$ |
| % Increase | | | 0.0% | 2.9% | -32.7% | |
| Overall Mo. Avg | | \$ | 24,792 | \$ 27,037 | \$ 15,123 | |
| Overall Year Total | \$ - | \$ | 297,502 | \$ 324,443 | \$ 181,479 | |
| Overall % Increase (based on monthly average) | | | 0.0% | 9.1% | -44.1% | |

043 Ammunition & Targets - Aggregate Total Contract Spend**Contracts – Contract Aggregate Spend**

- Utilize data to estimate state demand for products & services

Bids | **Contracts** | **Agency Resources** | **Vendor Resources** | **Results Delaware** | **Contact Us** | **Related Links**

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• [Contracts - Set Aside](#)
• [Contracts - Cooperatives](#)

| Contract Number: | 043 | | | | | | | | |
|------------------|---|----------------------------|------------------------------|------|-------------------|-------------|---------|--|--|
| Contract Name: | Ammunition & Targets | | | | | | | | |
| | | | | | | | | | |
| Vendor | Agency Name or School District | Division or Name of School | Item Description | Qty. | Contract Proposal | Total Spend | Month | | |
| Lawmen Supply | Department of Safety & Homeland Security | DE State Police | .357 Speer 100 gr | 4000 | 14.52 | 58080 | 7/1/09 | | |
| Lawmen Supply | Other | Greenwood PD | .357 Sig 125 gr Speer | 5 | 15.16 | 75.8 | 7/1/09 | | |
| Lawmen Supply | Other | Camden PD | .357 Sig 125 gr Speer Lawm | 40 | 15.16 | 606.4 | 7/1/09 | | |
| Lawmen Supply | Other | Greenwood PD | .357 Sig Speer Lawmen | 20 | 9.32 | 186.4 | 7/1/09 | | |
| Lawmen Supply | Other | Wyoming PD | 12 ga Speer 8 pellet RR Buck | 4 | 1.52 | 6.08 | 7/1/09 | | |
| Lawmen Supply | Other | Wyoming PD | 12 ga Speer 1 oz RR Slug | 4 | 1.6 | 6.4 | 7/1/09 | | |
| Lawmen Supply | Other | Smyrna PD | .223 Hornady 55 gr Tap | 30 | 11.52 | 345.6 | 7/1/09 | | |
| Lawmen Supply | Other | Ocean View | .223 Hornady 55 gr Ball | 30 | 12.03 | 360.9 | 7/1/09 | | |
| Lawmen Supply | Department of Natural Resources & Environmental Control | DE Nat/Res | 12 ga Remington 00 Buck | 10 | 11.53 | 115.3 | 8/1/09 | | |
| Lawmen Supply | Department of Natural Resources & Environmental Control | DE Nat/Res | 12 ga Remington Sabot Slug | 10 | 11.53 | 115.3 | 8/1/09 | | |
| Lawmen Supply | Department of Natural Resources & Environmental Control | DE Nat/Res | 12 ga Speer 1 oz | 50 | 1.6 | 80 | 8/1/09 | | |
| Lawmen Supply | Department of Natural Resources & Environmental Control | DE Nat/Res | 12 ga Speer 8 Pellet | 50 | 1.52 | 76 | 8/1/09 | | |
| Lawmen Supply | Other | Wilmington PD | 12 ga Speer 8 Peller | 2200 | 1.52 | 3344 | 8/1/09 | | |
| Lawmen Supply | Other | Wilmington PD | Speer Lawman Rifle Slug | 2200 | 1.6 | 3520 | 8/1/09 | | |
| Lawmen Supply | Other | Delmar PD | .45 Speer 155 gr | 80 | 15.19 | 1215.2 | 8/1/09 | | |
| Lawmen Supply | Department of Safety & Homeland Security | DE State Police | Remington 12 ga Sabot Slu | 800 | 11.53 | 9224 | 9/1/09 | | |
| Lawmen Supply | Department of Safety & Homeland Security | DE State Police | Remington 12 ga 00 Buck | 100 | 11.53 | 1153 | 9/1/09 | | |
| Lawmen Supply | Department of Safety & Homeland Security | DE State Police | .223 Remington 55 gr | 20 | 22.2 | 444 | 9/1/09 | | |
| Lawmen Supply | Department of Natural Resources & Environmental Control | DE Dept Nat Res | .357 Speer 100 gr | 100 | 14.52 | 1452 | 9/1/09 | | |
| Lawmen Supply | Department of Safety & Homeland Security | DE State Police | .357 Speer Gold Dot | 120 | 15.16 | 1819.2 | 9/1/09 | | |
| Lawmen Supply | Department of Safety & Homeland Security | DE State Police | .357 Sig 125 gr | 400 | 15.16 | 6064 | 9/1/09 | | |
| Lawmen Supply | Department of Safety & Homeland Security | DE State Police | 12 ga Speer 8 pellet | 700 | 1.52 | 1064 | 9/1/09 | | |
| Lawmen Supply | Department of Safety & Homeland Security | DE State Police | 12 ga Speer 1 oz | 700 | 1.6 | 1120 | 9/1/09 | | |
| Lawmen Supply | Other | Newark PD | .40 S&W 125 gr | 380 | 14.52 | 5517.6 | 10/1/09 | | |
| Lawmen Supply | Other | Seaford PD | 9 mm Speer Lawmen 124 gr | 20 | 6.48 | 129.6 | 10/1/09 | | |
| Lawmen Supply | Other | Seaford PD | .45 Speer Lawmen 230 gr | 80 | 8.91 | 712.8 | 10/1/09 | | |

Contracts – Vendor Bid Information– Usage Report

- Awarded vendors utilize this data for marketing your products and services
- Non awarded vendors utilize this data to market to agencies that are not required to utilize mandatory central contracts.

8/2/2012

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| Andrews and Company – New Castle County | |
|---|---------|
| Item | Cost |
| Window Cleaning – per window price | \$ 8.00 |
| Venetian Blind Cleaning – per blind price | \$ 6.00 |
| Hard Surface Floor Cleaning (stripping, rinsing, finishing) – sq. ft. price | \$.14 |
| Carper Cleaning (Shampoo, dry foam and extraction methods) – sq. ft. price | \$.12 |
| Waiting Room Chair Cleaning – per chair price | \$ 8.00 |
| VCT Cleaning/Waxing – sq. ft. price | \$.12 |
| Spray Buffing (if requested in addition to normal service requirements) – sq. ft. price | \$.05 |

| | CRITERIA | POINTS |
|-----|--|------------|
| 1. | The qualifications and experience of the persons to be assigned to the project. (size of work force) | 30 |
| 2. | The background, experience, resources, reputation, financial resources, years in business and references | 40 |
| 3. | The ability to perform the work in the time allotted for the project, as demonstrated by the proposed commitment of management, personnel and other resources. | 40 |
| 4. | The understanding of the scope; details of the offering, how you plan to meet the requirements of this RFP | 20 |
| 5. | Experience in other projects of this size and space. | 30 |
| 6. | Equipment | 20 |
| 7. | Daily hours required per facility | 50 |
| 8. | The provider's location relative to the location of required services. | 20 |
| 9. | Project supervisory experience | 30 |
| 10. | Price | 30 |
| | TOTAL SCORE | 310 |

Contracts – Vendor Bid Information

- Identify proposal evaluation criteria
- Identify estimate of contract current costs

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SET ASIDE CONTRACTS

In accordance with Delaware Code, Chapter 96, [State Use Law](#), certain State Contracts are awarded as internal contracts as authorized by the State Use Commission (which rests under the jurisdiction of the [Department of Health and Social Services](#)). Therefore, these contracts are not part of the normal bid process.

Government Support Services provides our customers with an overview of business processes / flowcharts. If you have any questions regarding a process, please contact the section manager.

- [Set Aside Contract Flowchart](#)

| ▲ Contract Title ▼ | ▲ Contract Number ▼ | ▲ Expiration Date ▼ |
|--|------------------------|---------------------|
| Document and Mail Preparation Services | GSS09559-DOC/MAIL_PREP | 5/30/2012 |
| Remanufactured Toner Cartridges | GSS10412-REMAN_TONER | 12/31/2015 |
| Engraving and Promotional Items | GSS10404-ENGRAVING | 12/31/2015 |
| Janitorial Services | GSS10551-JANITORIAL_SA | 12/31/2015 |
| Rubber Stamps | GSS10403-RUBBER_STAMPS | 12/31/2015 |
| Temporary Employment Services | GSS10112-TEMP_EMPL | 6/30/2012 |

Contracts – Set Aside

- Disabled and Partially Disabled Persons Delaware Code, Chapter 96 – State Use Law

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| ▲ Contract Title ▼ | ▲ Contract Number ▼ | ▲ Expiration Date ▼ |
|---|-------------------------|---------------------|
| Computer Equipment, Peripherals and Related Services | GSS09133-COMPUTER | 8/31/2014 |
| Data Communications Equipment Associated OEM Maintenance and Training | GSS09579-DATACOMM | 5/31/2012 |
| Document and Package Services | GSS09413-DOCUMENT_SRVC | 6/30/2011 |
| Drug Testing Kits | GSS10587-DRUG_TESTING | 12/16/2011 |
| Equipment Maintenance Management Program | GSS09582-EQUIPMANT | 4/15/2012 |
| Hazardous Incident Response Equipment (HIRE) | GSS10594-HIRE | 5/31/2015 |
| I.T. Staff Augmentation Services | GSS11597-IT_SERVICES | 6/30/2012 |
| Industrial Supplies and Equipment | GSS11577-INDUSTRIAL | 2/28/2014 |
| Microcomputer Software | GSS10228-SOFTWARE | 8/31/2013 |
| Office Supplies and Accessories | GSS11489-OFFICESUPPLIES | 6/30/2014 |
| Plumbing Supplies and Accessories | GSS10129A-PLUMBING | 3/31/2012 |
| Postage and Mail Processing Equipment, Accessories, Services and Supplies | GSS09576-MAILMACHIN | 11/14/2011 |
| Refurbished Laptops | GSS11609-REFURB_LAPTOP | 7/23/2011 |
| School Furniture and Accessories | GSS11605-SFURNITURE | 12/31/2011 |
| Tires and Tubes | GSS10004-TIRES | 2/29/2012 |
| Vehicle Lifts and Related Garage Equipment | GSS09405-VEHLIFT | 3/31/2013 |

Contracts - Purchasing Cooperatives

- A type of cooperative arrangement, often among businesses, to agree to aggregate demand to get lower prices from selected suppliers
- [Western States Contracting Alliance \(WSCA\)](#), [The Minnesota Multistate Contracting Alliance for Pharmacy \(MMCAP\)](#), [The National Joint Powers Alliance \(NJPA\)](#), [The Cooperative Purchasing Network \(TCPN\)](#), [The Interlocal Purchasing System \(TIPS\)](#), [U.S. Communities](#)

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- [Agency Solicitation Request Form](#)
- [Agency Bid Process Forms](#)
- [FAQs](#)
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- [Vendor Usage](#)

- [Corrective Action Request](#)
- [Customer Satisfaction Survey](#)
- [Supplier Diversity Opportunities](#)
- [Supplier Diversity Plans](#)

- [2nd Tier Reporting Forms](#)
- [OSD Certification Flowchart](#)
- [DBE](#)
- [Under Threshold Form](#)

[See More Agency Resources](#)

Supplier Diversity Plans

Please note each Agency is vetting their respective Supplier Diversity Plans and will be posting the plans as approved. However if you have any questions regarding each plan, you can contact the Agency Minority and Women Business Liaison. [Click here](#) for the contact information.

[Office of Management and Budget](#)
[Department of State](#)
[Department of Natural Resources and Environmental Control](#)
[Delaware State Housing Authority](#)
[Department of Health and Social Services](#)
[Department of Education](#)
[Department of Technology and Information](#)
[Department of Agriculture](#)
[Division of Children Youth and Their Families](#)
[Department of Correction](#)
[Delaware National Guard](#)
[Department of Finance](#)
[Department of Transportation](#)
[Department of Labor](#)
[Department of Safety and Homeland Security](#)
[Delaware Economic Development Office](#)

Agency Resources – Supplier Diversity Plans

- Identify agency specific supplier diversity initiatives

| Andrews and Company – New Castle County | |
|---|---------|
| Item | Cost |
| Window Cleaning – per window price | \$ 8.00 |
| Venetian Blind Cleaning – per blind price | \$ 6.00 |
| Hard Surface Floor Cleaning (stripping, rinsing, finishing) – sq. ft. price | \$.14 |
| Carper Cleaning (Shampoo, dry foam and extraction methods) – sq. ft. price | \$.12 |
| Waiting Room Chair Cleaning – per chair price | \$ 8.00 |
| VCT Cleaning/Waxing – sq. ft. price | \$.12 |
| Spray Buffing (if requested in addition to normal service requirements) – sq. ft. price | \$.05 |

| | CRITERIA | POINTS |
|-----|--|------------|
| 1. | The qualifications and experience of the persons to be assigned to the project. (size of work force) | 30 |
| 2. | The background, experience, resources, reputation, financial resources, years in business and references | 40 |
| 3. | The ability to perform the work in the time allotted for the project, as demonstrated by the proposed commitment of management, personnel and other resources. | 40 |
| 4. | The understanding of the scope; details of the offering, how you plan to meet the requirements of this RFP | 20 |
| 5. | Experience in other projects of this size and space. | 30 |
| 6. | Equipment | 20 |
| 7. | Daily hours required per facility | 50 |
| 8. | The provider's location relative to the location of required services. | 20 |
| 9. | Project supervisory experience | 30 |
| 10. | Price | 30 |
| | TOTAL SCORE | 310 |

Contracts – Vendor Bid Information

- Identify proposal evaluation criteria
- Identify estimate of contract current costs

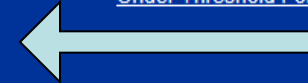
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|-------------|------------------|-------------------------|-------------------------|-------------------------|-------------------|----------------------|
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AGENCY RESOURCES

- [Contracting User Tutorial](#)
- [Agency Solicitation Request Form](#)
- [Agency Bid Process Forms](#)
- [Contract Process Flowcharts](#)
- [FAQs](#)
- [Statewide Contract Listing - Under Construction](#)
- [Quick Quotes for Under Threshold Spend - Under Construction](#)
- [Corrective Action Request](#)
- [GSA Process Request](#)
- [Level III Participation Form](#)
- [Opportunity Buy Process](#)
- [Small Purchase Procedures](#)
- [Contact List Serve](#)
- [Procurement Unit Contact List](#) (including Schools, Fire Departments, State Agencies)
- [Customer Satisfaction Survey](#)
- [Contact Information](#)
- [Related Links](#)

Agency Resources – More Agency Resources

- Procurement unit contact list of over 250 contacts – Use as a marketing tool
- Over 100 FAQ's regarding state procurement process

| | | | | | | |
|----------------------|---------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------|-------------------------------|
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- Proposals Received by Contract
- Public Works Opportunities FY12
- Public Works Opportunities FY13
- Waste Diversion Report

- Sole Source Procurements
- Emergency procurements

| Contract | Contract # | Award Date | | Total Vendors | DE | Small | MWBE | Veteran & SDV |
|----------------------------|-------------------------|------------|-------|---------------|----|-------|------|---------------|
| Paper - Specialty/Printing | GSS10016D-SPEC_PAPER | 11/19/10 | GSA | 0 | 0 | 0 | 0 | 0 |
| | | | SBA | 120 | 0 | 0 | 0 | 0 |
| | | | OMWBE | 1 | 0 | 0 | 1 | 0 |
| | | | GSS | 8 | 0 | 0 | 0 | 0 |
| | | | TOTAL | 129 | 0 | 0 | 1 | 0 |
| | | | | | | | | |
| Contract | Contract # | Award Date | | Total Vendors | DE | Small | MWBE | Veteran & SDV |
| Sedans and Hybrid Vehicles | GSS10561-SEDANS/HYBRIDS | 11/19/10 | GSA | 0 | 0 | 0 | 0 | 0 |
| | | | SBA | 0 | 0 | 0 | 0 | 0 |
| | | | OMWBE | 0 | 0 | 0 | 0 | 0 |
| | | | GSS | 6 | 2 | 0 | 0 | 0 |
| | | | TOTAL | 6 | 2 | 0 | 0 | 0 |
| | | | | | | | | |
| Contract | Contract # | Award Date | | Total Vendors | DE | Small | MWBE | Veteran & SDV |
| Snow and Ice Removal | GSS10270B-SNOW_REMOVE | 11/30/10 | GSA | 0 | 0 | 0 | 0 | 0 |
| | | | SBA | 180 | 0 | 0 | 0 | 0 |
| | | | OMWBE | 36 | 0 | 0 | 36 | 0 |
| | | | GSS | 20 | 5 | 0 | 1 | 0 |
| | | | TOTAL | 236 | 5 | 0 | 37 | 0 |
| | | | | | | | | |
| Contract | Contract # | Award Date | | Total Vendors | DE | Small | MWBE | Veteran & SDV |
| Trucks and Vans | GSS10560-TRUCKS_VANS | 11/30/10 | GSA | 0 | 0 | 0 | 0 | 0 |
| | | | SBA | 0 | 0 | 0 | 0 | 0 |
| | | | OMWBE | 0 | 0 | 0 | 0 | 0 |
| | | | GSS | 7 | 2 | 0 | 0 | 0 |
| | | | TOTAL | 7 | 2 | 0 | 0 | 0 |

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- [Cooperative Spend by Vendor](#)
- [Environmental Products/Services](#)

- [Fuel Utilization Report](#)
- [Supplier Diversity Spend Metrics](#)
- [Outreach by Contract](#)
- [Office Supplies Environmental Impact 2011](#)

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- [Public Works Opportunities FY12](#)
- [Public Works Opportunities FY13](#)
- [Waste Diversion Report](#)

The information below is under construction.

- Savings
- Delaware Vendor Spend Report

- % of Discretionary Spend Under Management
- Award Results Chart

- Sole Source Procurements
- Emergency procurements

PROPOSALS RECEIVED SUMMARY DATA

| AWARD DATE | BID OR CONTRACT NUMBER | COMMODITY OR SERVICE DESCRIPTION | TOTAL BIDS RECEIVED | TOTAL MWBE BIDS RECEIVED | # AWARDED TO A MWBE | # AWARDED TO A DE FIRM |
|------------|---------------------------|--|---------------------|--------------------------|---------------------|------------------------|
| 10/1/10 | GSS10442-INTERNETSVC | 8111 - Computer Services | 6 | 0 | 0 | 0 |
| 10/25/10 | GSS10009-MOTOR_OIL | Motor Oil, Re-refined Motor Oil, Lubricants and Antifreeze | 2 | 1 | 1 | 0 |
| 10/28/10 | GSS10013-POLICEVEH | Police Pursuit Vehicles - Model Year 2011 or Later | 5 | 0 | 0 | 1 |
| 10/28/10 | GSS10053-TOWING | Towing | 7 | 2 | 1 | 6 |
| 11/4/10 | GSS10208-SECURITY_OFF | Security Officer Services - Unarmed | 10 | 0 | 0 | 1 |
| 11/19/10 | GSS10016D-SPEC_PAPER | Paper - Specialty/Printing | 5 | 0 | 0 | 0 |
| 11/19/10 | GSS10561-SEDANS/HYBRIDS | Sedans and Hybrid Vehicles | 5 | 0 | 0 | 1 |
| 11/30/10 | GSS102708-SNOW_REMOVE | Snow and Ice Removal | 3 | 1 | 0 | 1 |
| 11/30/10 | GSS10560-TRUCKS_VANS | Trucks and Vans | 4 | 0 | 0 | 1 |
| 11/30/10 | GSS10384-CELL_DATA_SVC | Cell Phones | 4 | 0 | 0 | 1 |
| 12/1/10 | GSS11490-PACKAGE_FOOD | 5019 - Prepared/Processed Food | 10 | 0 | 0 | 0 |
| 12/15/10 | GSS11578A-MEAT | 5011 - Meat/Poultry Products | 11 | 0 | 0 | 0 |
| 12/29/10 | GSS10070-CLOTHING | Clothing, Linen & Textiles, Footwear and Scrubs | 14 | 2 | 1 | 4 |
| 1/24/11 | GSS11043A-AMMUNITION | Ammunition and Targets | 5 | 0 | 0 | 0 |
| 1/27/11 | GSS10557-CYBER_SECUR | Cyber Security and Disaster Recovery Staffing services | 5 | 1 | 1 | 2 |
| 2/4/11 | GSS10560A-TRUCKS-VANS | Supplemental Bid for Handicap Vehicles | 4 | 0 | 0 | 1 |
| 2/15/11 | GSS11596-FOODYARD_COMPOST | Food and Yard Waste for Composting | 3 | 1 | 0 | 2 |
| 2/28/11 | GSS11007-AUTO_PARTS | Auto Parts and Batteries | 12 | 2 | 1 | 8 |
| 3/21/11 | GSS11578B-MEAT | Meat, Poultry, Fish & Dairy | 11 | 1 | 1 | 0 |
| 3/31/11 | GSS10363-ARMEDSECURITY | Security Officer Services - Armed | 5 | 0 | 0 | 1 |
| 4/7/11 | GSS11462C-MICROGRAPHIC | Micrographic Services and Conversion Services | 3 | 1 | 1 | 1 |
| 4/11/11 | GSS11595A-COOK_OIL_REM | Cooking Oil Collection/Recycling | 1 | 0 | 0 | 0 |
| 4/20/11 | GSS11005-BREAD_PROD | Bread and Bread Products | 5 | 0 | 0 | 0 |
| 4/20/11 | GSS11055A-BEEF_PROCESS | Commodity Processing of Frozen Ground Beef | 6 | 0 | 0 | 0 |
| 4/21/11 | GSS11411-SAED | Semi Automated External Defibrillators | 11 | 2 | 0 | 0 |

Results Delaware

- Use this information as a resource to identify areas for growth

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| 10/28/10 | GSS10053-TOWING | Towing | 7 | 2 | 1 | 6 |
| 11/4/10 | GSS10208-SECURITY_OFF | Security Officer Services - Unarmed | 10 | 0 | 0 | 1 |
| 11/19/10 | GSS10016D-SPEC_PAPER | Paper - Specialty/Printing | 5 | 0 | 0 | 0 |
| 11/19/10 | GSS10561-SEDANS/HYBRIDS | Sedans and Hybrid Vehicles | 5 | 0 | 0 | 1 |
| 11/30/10 | GSS102708-SNOW_REMOVE | Snow and Ice Removal | 3 | 1 | 0 | 1 |
| 11/30/10 | GSS10560-TRUCKS_VANS | Trucks and Vans | 4 | 0 | 0 | 1 |
| 11/30/10 | GSS10384-CELL_DATA_SVC | Cell Phones | 4 | 0 | 0 | 1 |
| 12/1/10 | GSS11490-PACKAGE_FOOD | 5019 - Prepared/Processed Food | 10 | 0 | 0 | 0 |
| 12/15/10 | GSS11578A-MEAT | 5011 - Meat/Poultry Products | 11 | 0 | 0 | 0 |
| 12/29/10 | GSS10070-CLOTHING | Clothing, Linen & Textiles, Footwear and Scrubs | 14 | 2 | 1 | 4 |
| 1/24/11 | GSS11043A-AMMUNITION | Ammunition and Targets | 5 | 0 | 0 | 0 |
| 1/27/11 | GSS10557-CYBER_SECUR | Cyber Security and Disaster Recovery Staffing services | 5 | 1 | 1 | 2 |
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| 2/15/11 | GSS11596-FOODYARD_COMPOST | Food and Yard Waste for Composting | 3 | 1 | 0 | 2 |
| 2/28/11 | GSS11007-AUTO_PARTS | Auto Parts and Batteries | 12 | 2 | 1 | 8 |
| 3/21/11 | GSS11578B-MEAT | Meat, Poultry, Fish & Dairy | 11 | 1 | 1 | 0 |
| 3/31/11 | GSS10363-ARMEDSECURITY | Security Officer Services - Armed | 5 | 0 | 0 | 1 |
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| 4/11/11 | GSS11595A-COOK_OIL_REM | Cooking Oil Collection/Recycling | 1 | 0 | 0 | 0 |
| 4/20/11 | GSS11005-BREAD_PROD | Bread and Bread Products | 5 | 0 | 0 | 0 |
| 4/20/11 | GSS11055A-BEEF_PROCESS | Commodity Processing of Frozen Ground Beef | 6 | 0 | 0 | 0 |
| 4/21/11 | GSS11411-SAED | Semi Automated External Defibrillators | 11 | 2 | 0 | 0 |

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Contact Us & Related Links

- Provide feedback and suggestions
- Identify additional business support resources, training, business licensing
- I found it cheaper – Can you provide a better price?



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